**SharesVault Job Openings**

**JOB TITLE: Sales Manager**

**REPORTS TO: Manager - Operation**

**DEPT: Sales Division**

**SUPERVISES:** 4 employees

JOB SUMMARY

Responsible for the development and performance of all sales activities. Sales Manager provides leadership towards the achievement of maximum profitability and growth in line with company vision and values. Establishes plans and strategies to expand the customer base in the marketing area and contributes to the development of business

##### REPORTING RELATIONSHIPS

4 employees will report to Sales Manager

DUTIES & ESSENTIAL JOB FUNCTIONS

* Develops a business plan and sales strategy for the market that ensures attainment of company sales goals and profitability.
* Prepares action plans by individuals as well as by team for effective search of sales leads of companies and investors
* Initiates and coordinates development of action plans
* Assists in the development and implementation of marketing plans as needed.
* Provides timely feedback to senior management regarding performance.
* Adheres to all company policies, procedures and business ethics codes and ensures that they are communicated and implemented within the team.

##### QUALIFICATIONS

Minimum 2 years experience in sales and marketing field with fluent communication skills

##### REQUIRED

Minimum 2 years experienced person with M.B.A (Marketing) degree

##### PREFERRED

Good knowledge of Finance domain is preferred